

# CASE **STUDY**

**ESTABLISHED BAKERY**

**IN GREATER  
MANCHESTER  
SAVES £25k WORTH  
OF PRODUCT DUE  
TO HAYLEY DEXIS  
INTERVENTION**

CS009



## HAYLEY DEXIS

### POWER TRANSMISSION // FOOD & BEVERAGES

Focus on **value**

**TRACK  
UP**

## KEY VALUE AREAS



**INCOME**



**SERVICES**

## THE SITUATION

An electric clutch on the production line of an established Greater Manchester-based bakery had failed. The clutch was installed within an Ibonhart bread bagging machine, and its failure was preventing produce from being bagged within strict timescales. This meant that a significant batch of produce was at risk of having to be discarded.

The OEM was based in Suffolk, around 250 miles away, which equated to a 9-hour round trip.

## THE SOLUTION

A representative at HAYLEY DEXIS' Manchester branch reacted quickly to answer the call of the customer. The problematic component was swiftly collected from the engineering team at the bakery, for inspection in-branch. After a short investigation, the part was identified as a Warner Electric spring wrap clutch.

The team engaged the services of a local engineering services specialist, who was able to promptly engineer and assemble a direct replacement with the same dimensions.

The replacement clutch was delivered on a HAYLEY DEXIS van to the customers' facility and installed rapidly to prevent disruption to production.

## THE RESULT

With the option of sourcing a replacement from the OEM not viable, the use of local connections by HAYLEY DEXIS, was critical. This allowed the production facility to maintain production and resume their bagging function in time to save produce from being discarded. As a result, the customers' revenue was protected.

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**THE USE  
OF LOCAL  
CONNECTIONS**

**BY HAYLEY DEXIS  
WAS CRITICAL.**

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Although the total cost of acquisition was slightly higher than if sourced directly from the OEM, the speed at which HAYLEY DEXIS was able to deliver a complete solution saved a number of hours of downtime and prevented a batch of output from being wasted.

## CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

[www.hayley-group.co.uk/branch-finder](http://www.hayley-group.co.uk/branch-finder).

## KEY RESULTS

Wasting of baked goods prevented.

Revenue losses avoided.

Downtime reduced.





**HAYLEY**

**DEXIS**