

CASE **STUDY**

HAYLEY DEXIS

**PROVIDE COMPLETE
LUBRICATION
SERVICES TO NORTH
EAST POWER STATION**

CS018



HAYLEY DEXIS LUBRICANTS // UTILITIES

Focus on **value**

TRACK UP

THE SITUATION

The client, a utility company responsible for a power station in the northeast of England, was using an external contractor to coordinate on-site lubrication. The current contract was up for renewal, with the client looking at improving its lubrication practices. Ideally, they needed to engage with a company that would help them to rationalise on suppliers of lubricants, condition monitoring, and industrial consumable products.

THE SOLUTION

The team at HAYLEY DEXIS' North East branch submitted the successful tender, which offered a list of solutions.

The HAYLEY DEXIS proposal was chosen as a result of its proactive nature, and the various innovative ways of providing value that were promised.

KEY VALUE AREAS



INCOME



SPEND

The contract offered a HAYLEY DEXIS dedicated engineer to join the power stations' maintenance team, a move that has proven to be a comprehensive success.

THE RESULT

The HAYLEY lubrication engineer is now fully integrated into the on-site maintenance team. Using the engineer's expertise, backed-up by that of HAYLEY DEXIS, and their extensive stock and service capabilities, the customer has been able to improve the efficiency and reliability of equipment. This has benefited the customer by resulting in fewer mechanical

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HAYLEY DEXIS IS NOW VIEWED AS THE GO-TO TECHNICAL SUPPLIER FOR ANY LUBRICATION NEEDS THROUGHOUT THE POWER STATION.

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in fewer mechanical breakdowns and reduced maintenance spend.

HAYLEY DEXIS is now viewed as the go-to technical supplier for any lubrication needs throughout the power station. For example, a recent turbine maintenance procedure was entrusted to HAYLEY DEXIS bringing with it, significant extra business.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

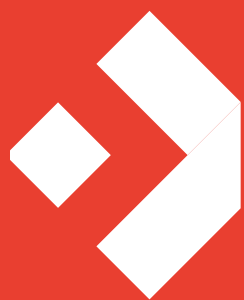
www.hayley-group.co.uk/branch-finder.

KEY RESULTS

Customer benefits from dedicated on-site HAYLEY DEXIS expertise.

Lubrication processes enhanced with HAYLEY DEXIS capabilities.





HAYLEY

DEXIS