

# CASE **STUDY**

**UK FOOD COMPANY**

**SAVES SIGNIFICANT  
DOWNTIME COSTS  
THANKS TO HAYLEY  
DEXIS**

CS024



**HAYLEY**  
DEXIS

## HAYLEY DEXIS

### FLUID POWER // FOOD & BEVERAGES

Focus on **value**

**TRACK  
UP**

#### THE SITUATION

The customer, the producer of multiple successful food and drink brand products, contacted their local HAYLEY DEXIS branch to report a valve failure. An onsite hydraulic valve had failed, and was costing £2000 with each passing hour of production downtime.

#### THE SOLUTION

The specialist fluid power team at HAYLEY DEXIS, working in conjunction with the HAYLEY DEXIS branch, were called-upon to act quickly. The problematic valve was obsolete, and so the team used their technical knowledge and product understanding to rapidly source a stocked substitute.

#### KEY VALUE AREAS



**SPEND**



**INCOME**

The replacement valve was dispatched to the customer's facility with same-day delivery on a Saturday, in-time for it to be fitted before the commencement of the night shift.

#### THE RESULT

The impact of costly downtime on the customer's production-line was significantly reduced due to both the rapid identification and sourcing of a suitable replacement valve,



“  
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”

## CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

[www.hayley-group.co.uk/branch-finder](http://www.hayley-group.co.uk/branch-finder).

and the use of a same-day out-of-hours courier service.

With the hydraulic valve updated, a like-for-like replacement will be easier for the customer to source in the event of future issues. The new for old replacement has also meant that component reliability has improved substantially.

## KEY RESULTS

£2k per hour downtime costs minimised.

Availability of replacement components ensured.





**HAYLEY**

**DEXIS**