

CASE **STUDY**

HAYLEY DEXIS

**PREVENT PROJECT
DELAYS FOR DRAIN
SERVICES PROVIDER**

CS025



HAYLEY
DEXIS

HAYLEY DEXIS
FLUID POWER // WATER

Focus on **value** **TRACK UP**

THE SITUATION

The customer, a drainage services company, was performing work on behalf of a local authority in the North West of England. A jetting hose had blown onsite, risking delays for which there were cost implications.

Any delay could also cause the need for road closures to be extended and lead to traffic management and planning issues.

THE SOLUTION

An expert from the fluid power division of the HAYLEY DEXIS team spoke with the on-site operator, to ascertain the details.

Information around the truck pump being used and the flow and temperature was gathered, which enabled the identification of a suitable hose and coupling combination.

KEY VALUE AREAS



SPEND



INCOME

The solution was available off-the-shelf, and provided with a quick turnaround. The products delivered met HAYLEY DEXIS' own high standards and also allowed an improved flow-rate and a lower RPM, enabling cost-savings.

THE RESULT

The product knowledge of the fluid power expert enabled the fast identification of a solution, suitable for the customer's requirements.



“ A QUICK TURNAROUND MEANT THAT COSTLY PROJECT DELAYS WERE REDUCED TO AN ABSOLUTE MINIMUM. ”

A quick turnaround meant that costly and problematic project delays were reduced to an absolute minimum.

The hose supplied has enabled the customer to reduce their operating costs when completing drain and sewer servicing work. As a result of this success, the customer created an account with HAYLEY DEXIS to work with us again in the future.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

KEY RESULTS

Costly delays to project avoided.

Customers' running costs reduced.





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