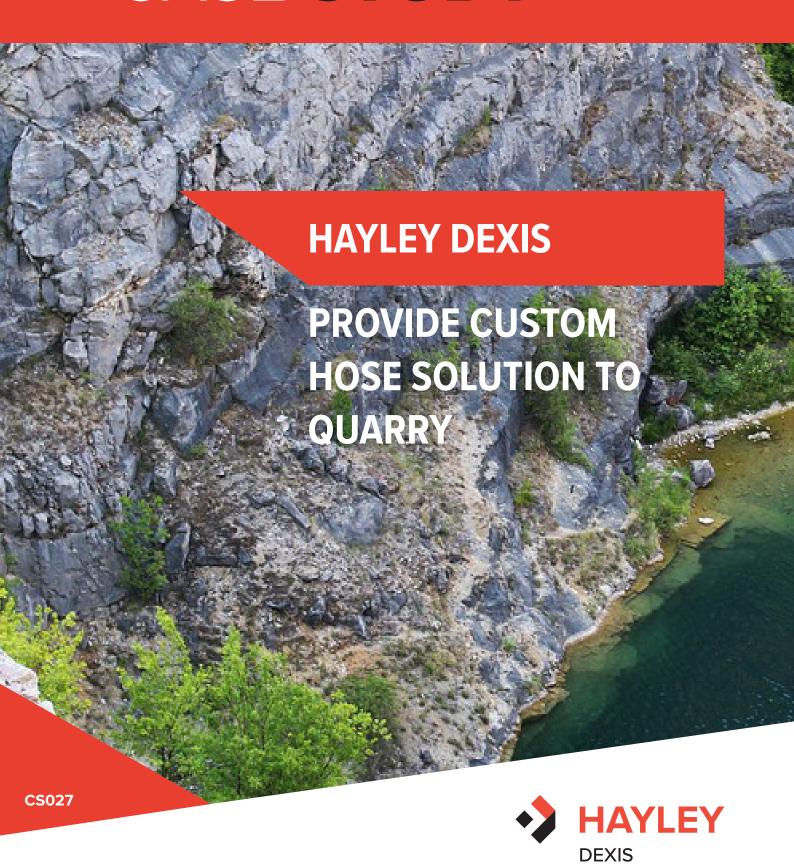
## CASE STUDY



#### **HAYLEY DEXIS**

#### **FLUID POWER // AGGREGATES**

Focus on value



#### THE SITUATION

The customer, a leading building materials supplier, required a 4" suction hose at their quarry in the South West of England. The hose was needed for transferring hot dust and would use Unicone fittings. A solution was needed within challenging time constraints.

#### THE SOLUTION

The technical hose department within HAYLEY DEXIS | Fluid Power was contacted by the customer's local branch. The team was immediately able to provide advice, and once accepted by the customer, they set to work on creating and locating hoses, seals, and filters to satisfy the customer's requirements.

# KEY VALUE AREAS SPEND INCOME

Technical knowledge of the application within the team, helped to get a suitable solution quickly packaged-up and sent to the customer's site.

#### THE RESULT

The customer was incredibly pleased with the time it took to prepare and deliver a solution. The quick turnaround enabled the customer to avoid significant operational downtime and save on the associated costs. The HAYLEY DEXIS solution also assisted the smooth transition to a new pump unit at the quarry.



The quality products delivered by HAYLEY DEXIS, as part of this job, have an enhanced reliability and longevity, which the customer is also set to benefit from in time.

### **CONTACT US!**

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

#### **KEY RESULTS**

Significant operational downtime avoided.

Reliability and longevity of components improved.



