

CASE **STUDY**

SAFETY FOOTWEAR

PROGRAMME FROM
HAYLEY DEXIS HELPS
TO CONTROL SPEND OF
TRAIN MANUFACTURER

CS044



HAYLEY
DEXIS

HAYLEY DEXIS PPE // RAIL

Focus on **value**

TRACK UP

THE SITUATION

The customer, a global rail transport manufacturer, had contracted the HAYLEY DEXIS | Rail to provide PPE, tools, and consumables to all of their UK depots.

As part of the contract, the team was tasked with introducing the correct footwear for all applicable staff, and assisting in reducing the company's spend on safety footwear overall.

THE SOLUTION

The team at HAYLEY DEXIS | Rail introduced three suppliers to the customer and invited them to audit the environment and gather requirements. Relevant commercials were agreed, and the approved footwear products set.

Stock was purchased to enable the customer to be fully supported when orders began to be made.

KEY VALUE AREAS



SPEND



SERVICES

HAYLEY DEXIS | Rail also produced a series of footwear posters to display at the customer's depots. Distinction was made between products included in a newly-agreed employee allowance and those where an additional "top-up" fee would be required.

THE RESULT

The products supplied by Hayley DEXIS and their selected supply partners have proven to be well-suited to the needs of personnel working within different roles at the customer's depots.



**BETTER SUITED TO
INDIVIDUAL'S NEEDS.**

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CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

This has improved staff safety and well-being in the workplace and also helped to reduce turn-over of footwear.

The setting of a footwear allowance for staff, and the clear publication of any additional costs on the posters, has also helped to control spend.

KEY RESULTS

Footwear spend reduced.

Staff safety and well-being improved.





HAYLEY

DEXIS