

CASE **STUDY**

INDUSTRIAL

**VENDING SOLUTIONS
SAVE TIME AND
MONEY FOR LEADING
PLANT MACHINERY
MANUFACTURER**

CS049



HAYLEY

DEXIS

HAYLEY DEXIS

VENDING // PLANT MACHINERY

Focus on **value**

**TRACK
UP**

THE SITUATION

The customer, a world-leading supplier of plant machinery, was facing challenges around the management of their inventory which included critical parts, supplies, and repair kits. The current process for ordering products was time-consuming, expensive, and inefficient.

Costs had become a concern for the business, and staff were often finding items were not available (stock-outs), causing production delays.

THE SOLUTION

HAYLEY DEXIS recommended their unique industrial vending solution. The vending machines would help to control stock, restricting access to authorised personnel through the use of ID cards or codes.

They would also provide engineers with products required for their work at the point-of-use, helping to improve efficiency.

KEY VALUE AREAS



SPEND



SERVICES

The vending machines would also enable automated re-ordering through their connectivity with Cloud-based software, ensuring that stock is always available, while avoiding any overstocking.

THE RESULT

The installation of the machines has been incredibly successful in eliminating the uncontrolled access and consumption of business critical supplies. On automatic air fittings alone, the customer immediately saved £300 per week.

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**NOW, ONLY 16
ORDERS A MONTH
ARE MADE; A
DECREASE OF NEARLY
99%.**

”

Previously, Maintenance Managers were placing more than 50 orders per day, now only 16 orders per month are made; a decrease of nearly 99%. The time previously taken to fulfil orders, and their associated processing cost of up to £90 per order has now been drastically reduced.

Thanks to automated reordering, out-of-stock items are a thing of the past, with all replenishments now speedily provided by HAYLEY DEXIS before availability is affected.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

KEY RESULTS

Inventory management improved.

Cost-savings achieved.

Availability of critical items guaranteed.

Reordering process simplified.





HAYLEY

DEXIS