

# CASE **STUDY**

**HAYLEY DEXIS**

**HELPS TO  
STREAMLINE SUPPLY  
OF PRODUCTS  
INTO HEALTHCARE  
INDUSTRY**

CS071



**HAYLEY**  
DEXIS

**HAYLEY DEXIS**

**BESPOKE COMPONENTS // HEALTHCARE**

Focus on **value**

**TRACK  
UP**

## THE SITUATION

The customer, a manufacturer of oxygen and vacuum supply and control equipment for the healthcare industry, was experiencing supply chain issues. They were dealing with multiple vendors across different product groups, with the processes of sourcing, delivery, and invoicing consuming significant amounts of time.

The problems were causing manufacturing delays, meaning that the critical provision of products into the NHS and other global healthcare systems was under threat.

## THE SOLUTION

The dedicated Bespoke Components team within HAYLEY DEXIS, along with the customer's local branch, offered a comprehensive package covering all required product categories from machined and injection-moulded parts to lubricants and hose assemblies.

The products would be supplied on a just-in-time (JIT) basis, to ensure optimal delivery, with stock held both centrally at HAYLEY DEXIS HQ and at the local level.

## KEY VALUE AREAS



**INCOME**

The new agreement includes several time-saving initiatives for the customer, with assembly time required shortened by up to 20 minutes per unit in some cases. All strict British standards were also met in the products being supplied.

## THE RESULT

The customer has been able to reduce the number of suppliers they deal with, saving them both time and money. HAYLEY DEXIS has ensured that they can continue to support the vital healthcare sector with a consistent supply of equipment.



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**THE ASSEMBLY TIME  
REQUIRED ON MANY  
UNITS HAS BEEN**

**REDUCED.**

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With the expertise of the Bespoke Components team and their manufacturing partners, the assembly time required on many units has been reduced. For one such unit, 1000 hours of production time per month has been able to be redistributed.

The teams are now working on several new products to satisfy the customer's unique requirements.

## CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

[www.hayley-group.co.uk/branch-finder](http://www.hayley-group.co.uk/branch-finder).

## KEY RESULTS

Invoicing consolidated.

Customer enabled to maintain critical supply into healthcare sector.

Considerable time saved in production, assembly, and calibration of machined parts.





**HAYLEY**

**DEXIS**