

CASE **STUDY**

HAYLEY DEXIS

**AND FESTO HELP TO
MINIMISE DOWNTIME
FOR MANUFACTURER
OF MEDICAL
INHALERS**

CS090



HAYLEY
DEXIS

HAYLEY DEXIS FLUID POWER // PHARMACEUTICAL

Focus on **value** **TRACK
UP**

THE SITUATION

A manufacturer of inhalers had suffered a failure to a Norgren valve manifold with profibus communications, at their production facility. This failure needed addressing quickly, with production halted during a time where the entire world was being affected by a respiratory virus; Covid-19.

THE SOLUTION

Following on from an immediate visit from the Pneumatic Specialist from the local branch, the call for assistance was answered by the experts at HAYLEY DEXIS | Fluid Power.

Upon inspection, it was determined that the failed Norgren valve terminal was obsolete, with no direct replacement available.

A functional replacement unit was configured by Hayley technical, complete with the required fieldbus protocols. The criticality of the requirement was

KEY VALUE AREAS



INCOME

expressed to Festo, and a best possible leadtime of 3 days was leveraged. During this time, HAYLEY DEXIS sorted the necessary software amendments, with a member of HAYLEY DEXIS staff present on the day of delivery to install and commission the new terminal.

THE RESULT

Due to the technical knowledge and experience within Hayley Fluid Power and Festo's teams, a contemporary replacement for the obsolete component was identified quickly.

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THE MINIMISED
DOWNTIME
EXPERIENCED, REDUCED
THE IMPACT ON
PRODUCTIVITY AND
REVENUES.

”

The relationship existing between the two companies also enabled an accelerated delivery.

The minimised downtime experienced by the customer on their asset, reduced the impact on productivity and revenues.

The customer is now looking to replace many more valve terminals in-use at the facility, with brand-new Festo islands.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

KEY BRANDS



FESTO

KEY RESULTS

Downtime minimised.

Critical asset reinstated.





HAYLEY

DEXIS