

CASE **STUDY**

£200k OF LOST

**REVENUE AVOIDED
WITH EMERGENCY
BREAKDOWN
RESPONSE FROM
HAYLEY DEXIS**

CS098

HAYLEY DEXIS

MECHANICAL ENGINEERING SERVICES // BUILDING MATERIALS

Focus on **value**

**TRACK
UP**

KEY VALUE AREAS



INCOME



SERVICES

THE SITUATION

A major asphalt plant in Lancashire had suffered a breakdown to one of their Rossi gearboxes. The failed unit was the main drive on site and production had come to a total standstill as a result. The customer's Regional Engineer quickly got in touch with the team at HAYLEY DEXIS who immediately set to work on sourcing a solution. Once a like-for-like swap of the unit was ruled-out due to an unworkable, six-week leadtime quoted by the manufacturer, time was of the essence in finding an alternative solution.

THE SOLUTION

The team at Hayley DEXIS specialist Drives division were informed of the customers' exact requirements, and they promptly designed an alternative gearbox that would use the customers' existing input bush. Meanwhile, the input bush was sent to the HAYLEY 247 DEXIS engineering centre where it was delicately disassembled, before being incorporated into the assembly of the new unit back at Hayley DEXIS' facility.

The fully-assembled new unit was designed, assembled, and delivered back to the customer in just twenty-four hours.

THE RESULT

Thanks to the prompt actions of all Hayley DEXIS teams involved, the customer avoided a six-week leadtime on a replacement gearbox that was central to their operation. This non-productive time would have lost the asphalt plant around £200k in revenue.



The new gearbox was specified and assembled by HAYLEY DEXIS, the original input bush disassembled by engineers at HAYLEY 247 DEXIS, before being delivered back to site the very next day. All of this was co-ordinated by the customers' local branch. A terrific example of teamwork and the specialist knowledge and capabilities that HAYLEY DEXIS has at its disposal.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

KEY RESULTS

Significant period of costly downtime avoided.

Collaboration between the three HAYLEY DEXIS teams ensured tight timescale was met.





HAYLEY

DEXIS