

CASE **STUDY**

COSTLY DOWNTIME

**REDUCED AT FOOD
PROCESSING FACILITY
THANKS TO THE FAST
ACTIONS OF HAYLEY
DEXIS**

CS100



HAYLEY DEXIS

FLUID POWER // FOOD & BEVERAGES

Focus on **value**

**TRACK
UP**

THE SITUATION

A meat-processing facility in Newcastle had suffered a breakdown to a critical valve on their main production line. The failed valve had brought the operation of the line to a complete standstill, and was threatening to negatively impact both revenue and the customers' ability to meet targets.

THE SOLUTION

The urgent call was answered by the customers' HAYLEY DEXIS contact at the local branch. The branch quickly called-upon the expertise of the dedicated fluid power team, who informed the customer that an exact replacement would not be possible.

Although this was the case, the team worked hard to identify and source an alternative Yuken DSG-01 solenoid valve from stock, a 100% interchangeable solution.

KEY VALUE AREAS



SPEND



SERVICES

This was then delivered out-of-hours to a local taxi office, and dispatched to the customer, all within an hour.

THE RESULT

Thanks to the specialist expertise and stockholding of the Fluid Power division, the support from the branch and the proactiveness of HAYLEY DEXIS staff across the board, the replacement valve was back with the customer later that Saturday afternoon.

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**PRODUCTION
WAS REINSTATED
THE VERY SAME
DAY.**

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The service provided by HAYLEY DEXIS on this Saturday was appreciated by the customer, as production was reinstated that very same day. This helped to prevent the customer from suffering a lengthy period of downtime which would have hit revenue and affected production targets.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

KEY SOLUTIONS

Yuken DSG-01-3C3-D24-N-70

KEY RESULTS

Production stoppage duration reduced.

Solution quickly identified, sourced and delivered.





HAYLEY

DEXIS