

CASE **STUDY**

HAYLEY DEXIS

**COLLABORATES WITH
VERDER TO REDUCE
DOWNTIME RISKS AT
SALAD PROCESSING
FACILITY**

CS104



HAYLEY
DEXIS

HAYLEY DEXIS PUMPS // FOOD & BEVERAGES

Focus on **value**

**TRACK
UP**

THE SITUATION

A manufacturer of ready-to-eat salad products had multiple different pump technologies operating across their facility in the West Midlands, despite many doing similar duties.

These pump assets were also all from different manufacturers, and all at different stages of their expected service life. This made inventory management, by way of holding stock of standby pumps and spares, incredibly difficult.

THE SOLUTION

The team at the customers' local HAYLEY DEXIS branch were informed, and they contacted Verder to assist. A date was quickly put in the diary where all parties could attend site to perform a complimentary site survey. Expert technical knowledge was supplied by Verder's area sales manager, who worked together with a HAYLEY DEXIS representative to produce a cost effective solution for the end user.

Following completion of the survey, a process of standardisation across the pump units. The first pump to be

KEY VALUE AREAS



INCOME



SERVICES

identified for an immediate replacement was a Jabsco lobe asset, replaced with a Packo FP2 centrifugal pump. Three more of this pump were ordered, with the remaining pumps also scheduled to be switched in the near future.

THE RESULT

By standardising the pump model and manufacturer, the customer will benefit from a much simpler maintenance regime, and a vastly improved inventory management procedure. The expensive downtime risk in the event of a breakdown has been reduced associated spares.

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**DOWNTIME RISK IN
THE EVENT OF A
BREAKDOWN HAS
BEEN REDUCED
SIGNIFICANTLY.**

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The lower cost of spares once all units on-site have been switched is something which will also benefit the customer financially.

From the complimentary survey of the pumps being used on-site, this customer was able to begin better protecting themselves against breakdown situations and save both time and money in the maintenance of their pumping assets.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

KEY BRANDS



KEY RESULTS

Lead time on replacement pumps and spares reduced.

Cost of spares reduced.

Inventory management improved.





HAYLEY

DEXIS