

CASE **STUDY**

HAYLEY DEXIS

**SUPPORTS CUSTOMER
WITH HYDRAULIC
REQUIREMENTS
WITHIN CHALLENGING
TIMEFRAME**

CS112



HAYLEY
DEXIS

HAYLEY DEXIS
FLUID POWER // AGGREGATES

Focus on **value** **TRACK UP**

THE SITUATION

A quarry and asphalt plant near the Welsh border was conducting some scheduled upgrades to their equipment and fitting a new cab to their screener. The team on-site needed to ensure that the hydraulic system within the equipment would be reassembled correctly, potentially with additional components added to equate for the new dimensions of the screener.

THE SOLUTION

A specialist hydraulic engineer from HAYLEY DEXIS | Fluid Power arranged to visit the site the next-day, following a call from the customers' local branch. Upon his arrival, work began immediately on measuring current hose lengths and the length of hoses required to account for the new position of the control cab.

Specifications were all noted, before a list of suggested hydraulic hose products and accessories was created and put to the customer for approval.

KEY VALUE AREAS



SERVICES



INCOME

Once approved, an order for twenty-four new hoses, twelve sets of flat-face couplings and the appropriate quantity of adapters, seals and hoses was raised.

THE RESULT

The custom hose cell at HAYLEY DEXIS | Fluid Power's site in Halesowen, worked hard to create the required hose assemblies in a little over one hour. This meant that the new assemblies were with the customer the very same day. Not only incredibly convenient, the customer was able to have their new hydraulic



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THE CUSTOMER WAS ABLE TO HAVE THEIR NEW HYDRAULIC SYSTEM BACK UP AND RUNNING BEFORE THE END OF THEIR SCHEDULED DOWNTIME PERIOD.

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system back up and running before the end of their scheduled downtime period.

The customer can now rely on their new hydraulic system as it has been specified by a time-served hydraulic specialist, and has been assembled by qualified technicians using high-quality components from the likes of Gates® and Bonomi.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

KEY BRANDS



KEY RESULTS

Hydraulic system replaced during scheduled downtime.

Reliability of hydraulic system ensured.





HAYLEY

DEXIS