

CASE **STUDY**

HAYLEY DEXIS

**DELIVERS BESPOKE
STORES MANAGEMENT
SOLUTION FOR
FLAGSHIP PACKAGING
FACILITY**

CS116



HAYLEY
DEXIS

HAYLEY DEXIS STORES MANAGEMENT // PACKAGING

Focus on **value** **TRACK
UP**

THE SITUATION

An international manufacturer of corrugated packaging were about to open a brand-new £50m+ manufacturing facility in Livingston, Scotland. The facility represented a significant investment for the customer, who were keen to have the facility as a flagship, state-of-the-art location.

The Business Development team from the HAYLEY DEXIS branch in Falkirk, supported by the National Accounts division, pitched their vision for the design and build of the customers' engineering stores. This pitch was successful and a deal was struck.

THE SOLUTION

Using expertise in designing and commissioning engineering stores, and with the assistance of a third-party pallet racking and shelving company, work got underway on the design process. Joint site visits were made by the parties involved to the customers' existing papermill in Manchester and their two sites in Scotland, to gain an in-depth understanding of requirements. Once designs were approved, work began on the build.

Racking was built with HAYLEY DEXIS' own stores management system, deployed to create a stock profile that could be managed effectively. HAYLEY DEXIS industrial vending machines were also commissioned as part of the stores, for fast-moving consumables.

KEY VALUE AREAS



PROCESS &
SYSTEMS



SPEND

Overall, around 5000 different products will be stocked within the customers' new stores, all in optimised locations with easy reordering processes facilitated by HAYLEY DEXIS as part of the partnership deal.

THE RESULT

The customer was extremely satisfied with the entire process involved in the set-up of their new stores. Stock is now fully rationalised to reduce capital, as well as cutting spend on duplicate items.

Thanks to the inventory being managed with the help of digital technologies underpinning HAYLEY DEXIS solutions, the customer will experience a number of benefits.

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HAYLEY DEXIS HAS
COMMITTED TO
DELIVERING VALUE
AND COST-SAVINGS
FOR THE CUSTOMER.

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These benefits include, but are not limited to: automated reordering, less time wasted on sourcing correct products, and no unnecessary duplication of items.

HAYLEY DEXIS has committed to delivering value and cost-savings through various engineering projects and OEM conversions throughout the contract, with monthly KPI meetings diarised to ensure service and delivery performance is maintained.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

KEY SOLUTIONS

Stores management system from HAYLEY DEXIS.

Industrial vending solutions from HAYLEY DEXIS.

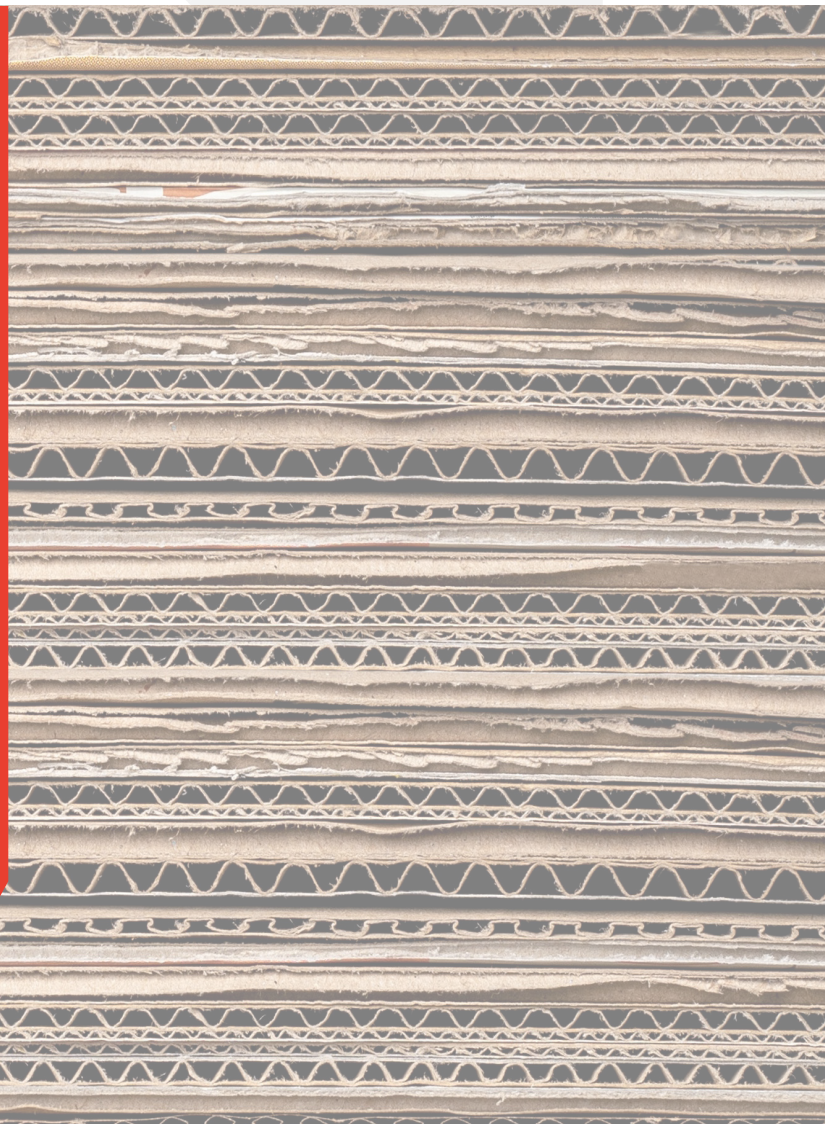
KEY RESULTS

New engineering stores built to store approx. 5000 items.

Stock fully rationalised.

Digital technology improving stores management.

HAYLEY DEXIS committed to delivering value and cost-savings.





HAYLEY

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