

# CASE **STUDY**

**HAYLEY DEXIS**

**REDUCES RISK OF  
COSTLY PRODUCTION  
STOPPAGES AT  
SCOTTISH DISTILLERY  
WITH VALVE SURVEY**

CS117



**HAYLEY**  
DEXIS

## HAYLEY DEXIS

### FLUID POWER // FOOD & BEVERAGES

Focus on **value**

**TRACK  
UP**

#### THE SITUATION

A distillery based on the Isle of Harris off the West Coast of Scotland had suffered a valve failure. Their on-site spares were inadequate, and with the distillery a three-hour ferry journey from the mainland, a mechanical breakdown would clearly result in significant period of downtime. The team at the customer's local Hayley DEXIS branch in Inverness were contacted for assistance.

#### THE SOLUTION

A member of the Hayley DEXIS Inverness team arranged to visit the customers' site to conduct a full valve survey. During this, all valves in-use were catalogued with their criticality and replacement availability also recorded. A critical spares list was also created.

This exercise determined which valves were needed to be held by the customer for emergency reactive maintenance and which products could be held in stock at Hayley DEXIS in Inverness for more proactive maintenance activities.

#### KEY VALUE AREAS



PROCESS &  
SYSTEMS



INCOME

#### THE RESULT

Thanks to the proactive response by the Hayley DEXIS team, the customer is now fully-supported by stock of critical parts, including valves, held in healthy stock levels at the branch in Inverness.

The customers' own spares inventory is now also much-improved with relevant replacement valves for critical applications within the distillery.

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VALVE FAILURES ON-SITE COULD HAVE LEAD TO THE CUSTOMER FACING LENGTHY LEADTIMES AND COSTLY DOWNTIME.

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## CONTACT US!

Speak to your local Hayley DEXIS branch today!

You can find their details by using our online Branch Finder tool:

[www.hayley-dexis.co.uk/branch-finder](http://www.hayley-dexis.co.uk/branch-finder).

Valve failures on-site could have led to the customer facing incredibly lengthy lead times, especially given their relatively remote location. This carried a real risk of causing thousands of pounds worth of product being wasted with production stopped. Hayley DEXIS' valuable intervention has eased these concerns.

## KEY RESULTS

Risk of costly downtime reduced.

Spares inventory improved.

Customer supported with Hayley DEXIS stock, local to their operations.





**HAYLEY**

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