

CASE **STUDY**

£250k+ OF LOST

**REVENUE AVOIDED
BY PLASTIC PIPE
MANUFACTURER
THANKS TO HAYLEY
247 DEXIS GEARBOX
REPAIR SERVICES**

CS128

TRACKUP REF: 4116



HAYLEY

DEXIS

HAYLEY DEXIS

MECHANICAL ENGINEERING SERVICES // PLASTICS

Focus on **value**

**TRACK
UP**

KEY VALUE AREAS



INCOME



SERVICES

THE SITUATION

A manufacturer of plumbing and drainage components had a machine down due to a gearbox failure. The breakdown had caused a stoppage to production on one of the factory's main lines, and the customer had no spare gearbox onsite to get back up and running.

A local South Yorkshire-based repair shop were contacted for assistance, as were a national MRO distributor. Both quoted a period of three weeks until the gearbox could be repaired and returned to site. This did not meet the customer's urgent requirement.

THE SOLUTION

The local HAYLEY DEXIS branch was called and the team quickly contacted HAYLEY 247 DEXIS. A van was sent to collect the customer's gearbox and deliver it to the HAYLEY 247 DEXIS workshop in Dudley. Here, it received a full strip and inspection with a report sent back to the customer with the proposed work needed to get the unit operational again. This proposal was accepted.

In just three days the work had been completed by the gearbox services team at HAYLEY 247 DEXIS and the unit shipped delivered back to the customer's factory, before being reinstated on the production line.

THE RESULT

The stoppage to production was going to cost the customer £100k per week in lost revenue. By delivering a full gearbox repair service in three days, rather than the three weeks quoted by other providers, HAYLEY 247 DEXIS prevented £250k+ in potential lost revenue.



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THE GEARBOX SHOULD NOT EXPERIENCE ANOTHER PREMATURE FAILURE, IF MAINTAINED CORRECTLY.

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Thanks to the high-quality of the work provided and replacement components used by HAYLEY 247 DEXIS, the UK's first gearbox repairer to be certified by SKF, the service life of the gearbox has been extended.

This will mean that the gearbox should not experience another premature failure, if maintained correctly.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

KEY SOLUTION

HAYLEY 247 DEXIS
gearbox repair services.

KEY RESULTS

£250k+ in lost revenue avoided.

Repaired gearbox service life
extended.





HAYLEY

DEXIS