

CASE **STUDY**

HAYLEY DEXIS

**AND CAMOZZI
AUTOMATION
ARRANGE
EXPRESS BUILD OF
COMPONENTS FOR
ASPHALT PLANT**

CS137



HAYLEY
DEXIS

HAYLEY DEXIS

FLUID POWER // BUILDING MATERIALS

Focus on **value**

**TRACK
UP**

THE SITUATION

An asphalt plant in the South East of England had suffered a failure to a pneumatic cylinder on their production line. This failure was affecting the productivity of the plant, and every passing hour was costing the operator.

The Engineering Manager at the facility made contact with the team at the HAYLEY DEXIS branch in West Thurrock and requested assistance in a challenging timeframe.

THE SOLUTION

The team used their product knowledge to identify a suitable replacement cylinder and rod end, calling upon the technical expertise of strategic supply partner, Camozzi Automation, to confirm.

Once approved, Camozzi Automation offered an express build service to support the customer in their time of need, where the components were prepared for dispatch direct to the asphalt plant.

KEY VALUE AREAS



INCOME



SERVICES

THE RESULT

Thanks to the support given by both HAYLEY DEXIS and Camozzi Automation, the customer was provided with a solution within a challenging timeframe. The express build service provided by Camozzi ensured that the new cylinder was back with the customer by 6pm on the same day as the failure was first reported to HAYLEY DEXIS.

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**THE MINIMISED
DOWNTIME MEANT
THAT THE CUSTOMER
SAVED AROUND**

£5,000.

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It has been estimated that the cost-saving achieved, due to the minimised downtime suffered, was in the region of £5,000.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

KEY BRANDS



KEY RESULTS

Same-day replacement of custom-built component provided.

Downtime minimised.



HAYLEY

DEXIS