

CASE **STUDY**

DOWNTIME

**MINIMISED FOR
AGGREGATES DEPOT
FOLLOWING CRITICAL
MOTOR FAILURE**

CS139
TRACKUP REF: 4369



HAYLEY DEXIS

DRIVES // BUILDING MATERIALS

Focus on **value**

**TRACK
UP**

THE SITUATION

A depot distributing sand, gravel and limestone products to customers in the South East of England, had suffered a failure to a Bonfiglioli motor. Production had come to a standstill on a main line and a replacement motor was required urgently.

The Engineering Manager at the depot contacted his local HAYLEY DEXIS branch for support.

THE SOLUTION

The branch quickly ascertained the model of the motor using the manufacturer's part number and called-upon the expertise of HAYLEY DEXIS | Drives for technical support.

Unfortunately, an exact replacement was not available from stock due to it being a specialised unit. Bonfiglioli were quoting a 10-week leadtime on a direct replacement being made available for the customer to reinstate their operation.

KEY VALUE AREAS



INCOME



SERVICES

This was evidently unacceptable as the customer was hoping for the line to be returned to operation the very next morning.

HAYLEY DEXIS | Drives were able to specify a suitable replacement motor from TEC, available from stock, and this was delivered within the Engineering Managers' challenging timeframe.

THE RESULT

Thanks to the specialist product knowledge of the personnel within the HAYLEY DEXIS | Drives team, as well as the supply partnerships and unrivalled stockholding that HAYLEY DEXIS are able to call upon, the

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THE ENGINEERING
MANAGER WAS
THRILLED THAT
THEY WERE ABLE
TO REINSTATE
PRODUCTION.

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CONTACT US!

customer was able to significantly reduce the amount of downtime caused by the failure of the motor.

The Engineering Manager was thrilled that they were able to reinstate production within their target timeframe.

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

KEY BRANDS



KEY RESULTS

Operations reinstated within 24 hours.

Downtime significantly reduced.





HAYLEY

DEXIS