

# CASE **STUDY**

**LUXURY CAR**

**MANUFACTURER  
BENEFITS FROM  
COMPREHENSIVE  
HAYLEY DEXIS  
HYDRAULIC HOSE  
SERVICE OFFERING**

CS155

## HAYLEY DEXIS FLUID POWER // AUTOMOTIVE

Focus on **value** **TRACK  
UP**

### THE SITUATION

A luxury car manufacturer had expressed an interest in assembling their own hydraulic hoses on-site during a catch-up call with their local HAYLEY DEXIS branch in Sheffield.

It was quickly arranged for a member of the HAYLEY DEXIS | Fluid Power team to visit the facility and suggest an appropriate solution. Currently, the customer was ordering all new hose assets directly from the OEM in Germany, paying a premium for this while having to deal with extended delivery times.

### THE SOLUTION

Consulting with the customer's engineering and maintenance teams, a popular hose crimper machine by Gates® was identified as the suitable choice. Alongside the crimper, which would take centre stage in the customer's new self-assembly hose cell, a die set and cutter was also added to the package.

Hoses and couplings would be stocked at HAYLEY DEXIS in Sheffield, to ensure the cell could be restocked quickly when needed.

### KEY VALUE AREAS



SERVICES

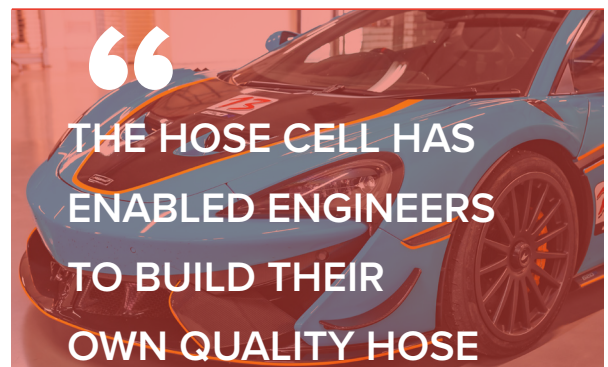


SPEND

In addition, a full hose survey was carried-out, with all operational hoses tagged and registered in a database. British Fluid Power Association (BFPA)-approved hydraulic hose training was also included in this particular package, and was delivered to staff on-site by a HAYLEY DEXIS | Fluid Power expert.

### THE RESULT

The hose crimper and fully-stocked cell built within the customer's manufacturing facility has enabled the team to assemble their own quality hose assemblies. This has saved a significant amount of time and expense, whilst also encouraging the replacement of hoses, prior to leaks



“ THE HOSE CELL HAS  
ENABLED ENGINEERS  
TO BUILD THEIR  
OWN QUALITY HOSE

”

and bursts occurring. The newly-created hose register allows engineers on-site to quickly and easily identify assets, making planned maintenance activity possible.

In the event of new hoses being required to re-stock the cell, same-day delivery is now available via the local branch, helping to keep downtime to a minimum.

The training course provided as part of the package has upskilled engineers and they are now confident in their own ability to create trouble-free hose assemblies for applications across the site.

## CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

[www.hayley-group.co.uk/branch-finder](http://www.hayley-group.co.uk/branch-finder).

## KEY SOLUTIONS

Gates® hose crimper.

Hose self-assembly cell, stocked by HAYLEY DEXIS in Sheffield.

Hydraulic hose training delivered by HAYLEY DEXIS | Fluid Power.

## KEY RESULTS

Downtime risks significantly reduced.

Procurement costs and leadtimes reduced.

Spares availability improved.

Safety and reliability of hydraulic systems improved.





**HAYLEY**

**DEXIS**