

# CASE **STUDY**

**HAYLEY DEXIS**

**ENABLE 24/7 ON-SITE  
HOSE ASSEMBLIES  
FOR PROVIDER OF  
AGGREGATE PRODUCTS**

CS165  
TRACKUP REF: 7908



**HAYLEY DEXIS**

**FLUID POWER // AGGREGATES**

Focus on **value**

**TRACK  
UP**

## THE SITUATION

A producer of gravels and landscaping products in Derbyshire was losing production time due to hydraulic hose failures on-site. The site was also relying on a mobile hose repair service when assets failed, and this provider had often failed to repair and replace hoses in an agreeable time-frame.

Instead, the engineers had regularly had to take the failed hose back to their depot and collect the correct fittings. This was increasing the amount of downtime suffered.

## THE SOLUTION

The customers' local HAYLEY DEXIS representative was told of the problem during a tour of the site, and immediately arranged for a member of HAYLEY DEXIS | Fluid Power to visit the customer with a demo hose crimper. The demo was a resounding success and an order was made for a crimper along with a full complement of hoses and fittings.

## KEY VALUE AREAS



**SERVICES**



**INCOME**

Installed soon after the initial visit, on-site engineers now have a dedicated area for assembling their own hoses. Training, approved by industry-leader, Gates, was provided free-of-charge and self-sufficiency has now been achieved. Stocks are regularly checked by HAYLEY DEXIS and replenished when necessary.

## THE RESULT

Once issues arise with any of the hydraulic hose assets on-site, the internal engineers are able to act and create replacement hose assemblies without delay. By replacing the often unreliable and expensive service

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**ACCESS TO  
REPLACEMENT  
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provided by the mobile hose repair company, the customer is saving money and has reduced the downtime suffered. Access to replacement hoses has been drastically improved, with the local HAYLEY DEXIS representative and wider in-branch team continually checking and refreshing stocked items. This ensures that production is not held-up by delays in sourcing and producing replacement parts.

Thanks to the training provided, on-site engineers have been upskilled and are now fully confident and competent in assembling their own hoses.

## CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

[www.hayley-group.co.uk/branch-finder](http://www.hayley-group.co.uk/branch-finder).

## KEY SOLUTIONS

Self-assembly hose cell with Gates® crimper.

On-site hydraulic training.

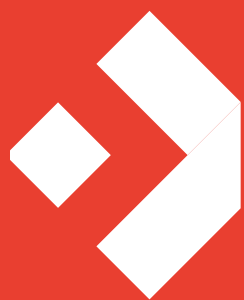
## KEY RESULTS

Downtime reduced.

Maintenance spend reduced.

Internal engineering team upskilled.





**HAYLEY**

**DEXIS**