

CASE **STUDY**

HAYLEY DEXIS

**SECURES COST-SAVING
FOR MEAT PROCESSING
FACILITY BY DESIGNING
NEW HYDRAULIC
CYLINDERS**

CS175
TRACKUP REF: 7502



HAYLEY
DEXIS

HAYLEY DEXIS FLUID POWER // FOOD & BEVERAGES

Focus on **value** **TRACK
UP**

THE SITUATION

During a HAYLEY DEXIS site evaluation survey where the chief aim was to identify opportunities where a meat processing factory could improve energy efficiency, it was noted that a number of hydraulic cylinders in-use were now obsolete.

THE SOLUTION

HAYLEY DEXIS contacted the OEM of the hydraulic cylinders and were quoted around £30,000 to update the obsolete components with the latest like-for-like alternatives.

Understandably, the customer was unsure about the benefits of updating the cylinders prior to them running the course of their service lives.

KEY VALUE AREAS



SERVICES



SPEND

As an alternative solution, HAYLEY offered to design and produce replica cylinders that could simply be swapped for the current components once ready. This option was accepted by the customer and the process of producing the new cylinders was put into action.

THE RESULT

For the design and manufacture service provided, HAYLEY DEXIS charged £4,558. This represented a significant cost-saving in the region of £25,000, for the customer.

Since the new-design cylinders have been operational, no problems have



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”

been reported.

HAYLEY DEXIS also provided the initial site survey completely free of charge.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

KEY RESULTS

£25k cost-saving achieved with HAYLEY DEXIS-designed solution.





HAYLEY

DEXIS