

# CASE **STUDY**

**HAYLEY 247 DEXIS**

**VACUUM PUMP  
REFURBISHMENT  
SAVES POULTRY  
PROCESSOR £26k IN  
REPLACEMENT COSTS**

CS202

 **HAYLEY**  
DEXIS

## HAYLEY DEXIS

### MECHANICAL ENGINEERING SERVICES // FOOD & BEVERAGES

Focus on **value**

**TRACK  
UP**

#### THE SITUATION

A Busch vacuum pump was in need of replacement at a factory producing chicken products for UK supermarkets. The team at the HAYLEY DEXIS branch in Norwich were contacted to determine availability. Working with HAYLEY DEXIS' dedicated industrial pumps division to identify the exact model required, it was quickly found that the pump was subject to a long lead time with a quoted price-tag of £31,210.

#### THE SOLUTION

Given the high price-tag and extended lead time, the customer was keen to explore alternative options. HAYLEY DEXIS recommended a full pump refurbishment to return the asset to full performance, conducted by the specialist pump services team at HAYLEY 247 DEXIS.

#### KEY VALUE AREAS



SERVICES



SPEND

This option was agreed on and the pump was sent for refurbishment at the HAYLEY 247 DEXIS workshop. Within forty-eight hours, the job was complete and the unit was back on-site and online.

#### THE RESULT

By opting to refurbish the existing Busch vacuum pump, rather than purchase new, the customer achieved an immediate cost-saving of £26,315.

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THE CUSTOMER  
ACHIEVED AN  
IMMEDIATE COST-

SAVING OF £26,315.

”

Thanks to the round-the-clock support of HAYLEY 247 DEXIS engineers, the lead time for the pump to be restored to 100% capacity was reduced significantly.

## CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

[www.hayley-group.co.uk/branch-finder](http://www.hayley-group.co.uk/branch-finder).

## KEY SOLUTIONS

HAYLEY 247 DEXIS pump refurbishment service.

## KEY RESULTS

Cost-saving of £26k achieved.

Long lead time on replacement pump avoided.





**HAYLEY**

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