

# CASE **STUDY**

## SPUR GEARS

REPAIRED TO  
ENABLE CANNED  
FOOD PRODUCER TO  
AVOID £6m+ IN LOST  
REVENUE

CS217  
TRACKUP REF: 11870

**HAYLEY DEXIS**

**MECHANICAL ENGINEERING SERVICES //**  
**FOOD & BEVERAGES**

Focus on **value**

**TRACK  
UP**

## THE SITUATION

A production line producing canned foods had suffered a breakdown to their automated packaging machine.

The machine usually operates 24/7, packing thirty-five cases per minute. The failure was stopping the canned products being packed and shipped to supermarkets across the UK, negatively impacting the company's revenue and also their ability to meet contracted volumes.

The Engineering Co-ordinator at the factory contacted the local HAYLEY DEXIS branch for assistance at 1pm on a Friday afternoon.

## THE SOLUTION

A member of the team at HAYLEY DEXIS in Bury St. Edmunds left the branch and headed for the customer's site, immediately after answering the call.

Two damaged spur gears within the automated packaging machine were quickly identified as the root cause of the failure.

## KEY VALUE AREAS



**SERVICES**



**INCOME**

A taxi service was arranged to take the gears from the site to a trusted local fabrication company, who worked on the repair work throughout the afternoon.

By 8pm, the gears had been returned and the line returned to full capacity once again.

## THE RESULT

The packaging machine OEM had quoted a six-week lead time for getting the two required spur gears out to the customer. Thanks to the assistance of HAYLEY DEXIS and the swift work of the fabrication company,



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**AROUND  
£6,350,400 IN LOST  
REVENUE WAS  
PREVENTED FOR  
THE CUSTOMER.**

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at least one-thousand hours of downtime was prevented. Total downtime suffered was restricted to just eight hours.

Financially, this work helped the customer to avoid around £6,350,400 in lost revenue. It also enabled the customer to continue to meet their contracted production volumes.

## CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

[www.hayley-group.co.uk/branch-finder](http://www.hayley-group.co.uk/branch-finder).

## KEY RESULTS

1000 hours of unplanned downtime avoided.

£6.3m in lost revenue prevented.

Contracted production volumes met.





**HAYLEY**

**DEXIS**