

# CASE **STUDY**

**HAYLEY DEXIS AND**

**CAMOZZI AUTOMATION  
PARTNERSHIP DELIVERS  
CUSTOM PNEUMATIC  
CONTROL PANEL FOR  
CEMENT PLANT**

CS223



**HAYLEY DEXIS**

**FLUID POWER // BUILDING MATERIALS**

Focus on **value**

**TRACK  
UP**

## THE SITUATION

A materials processing facility of aggregates, concrete, and recycled building materials required support to replace an aging and unreliable pneumatic panel. The existing solution had started to fail, leading to unplanned plant downtime and operational inefficiencies.

Having previously supported the site with a solution that had proven to be robust and suitable for the environment, Camozzi and HAYLEY DEXIS | Fluid Power were again approached to assist with the latest issue.

## THE SOLUTION

A representative from Camozzi and the customer visited the site to assess the application and ensure a seamless replacement of the existing control panel. The goal was to replace the incumbent panel as quickly as possible, maintaining high operational efficiency while improving system protection and durability.

Engaging with the customer to understand their demands and preferences we set about the new proposal. We specified a complete control panel which would enable a seamless plug-and-play solution for the customer.

Within just 24 hours, a detailed quote was provided. Once approved, the Camozzi technical team developed CAD drawings based on the existing panel layout. The design ensured a straightforward installation and hassle-free future maintenance.

## KEY VALUE AREAS



**SERVICES**



**INCOME**

From concept to completion—including design, build, and testing—the entire process was successfully delivered within just four weeks from order placement.

The new Camozzi control panel was produced with enhanced ingress protection, ensuring excellent durability for the instrumentation and electrical components in the facility's demanding environment.

The new solution provides a longer service life and reduces costly downtime by preventing valve failures

## THE RESULT

A fast turnaround was key to minimising plant downtime, ensuring the customer could resume operations without delay. This new solution not only resolves existing issues but also prevents future problems on-site.

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**THE NEW SOLUTION  
BOTH RESOLVES  
EXISTING ISSUES  
AND PREVENTS  
FUTURE PROBLEMS  
ON-SITE.**

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With its robust construction and enhanced protection, the upgrade simplifies maintenance while extending service life.

The customer's decision to partner with Camozzi and HAYLEY DEXIS for a second installation is a testament to their trust in the efficiency and reliability of the previous solution. This project underscores Camozzi's dedication to innovation and continuous improvement — delivering high-performance solutions that enhance long-term operational efficiency and exceed customer expectations.

## CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

[www.hayley-group.co.uk/branch-finder](http://www.hayley-group.co.uk/branch-finder).

## KEY BRANDS



## KEY SOLUTIONS

Custom control panel design and build services.

## KEY RESULTS

Plant downtime minimised.

Issue resolved with future problems protected against.





**HAYLEY**

**DEXIS**