

CASE **STUDY**

HAYLEY DEXIS

**REFURBISHES
PUMPING ASSET ON
CHICKEN MARINATING
LINE TO PREVENT
£500k WORTH OF
DOWNTIME**

CS228
TRACKUP REF: 14578



HAYLEY DEXIS
ENGINEERING SERVICES //
FOOD & BEVERAGES

Focus on **value**

**TRACK
UP**

KEY VALUE AREAS



SERVICES



INCOME

THE SITUATION

The customer was using a Fristram hygienic pump on their chicken marinating line. This asset had reached the end of its service life and needed replacing or overhauling as a matter of urgency.

The on-site maintenance team had been quoted a cost of £5,342 for a contemporary replacement, and this would only be available on a ten-week leadtime.

With the line handling product for one of the company's largest contracts, any downtime would be incredibly costly.

be to send the pump for refurbishment, rather than source a new unit.

That same afternoon the pump was collected and delivered to the HAYLEY 247 DEXIS workshop, where it would undergo a full refurbishment. This included a fully-documented strip, inspection and rebuild, with worn parts replaced.

Just forty-eight hours after the pump was picked-up from the customer's facility, it was back in full operation on the chicken marinating line.

THE RESULT

By choosing to refurbish, rather than purchase a new pump, the customer immediately saved £3800.

If the pump had been to fail, the line would have been down for ten weeks while a new unit was sourced. It is estimated that this period of downtime would have cost the business £500,000 in lost revenue, as well as the exemplary reputation they have built by reliably fulfilling their contracted volumes.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.

THE SOLUTION

The local HAYLEY DEXIS team in Norwich was contacted for their assistance. After making a call to the dedicated pumps division of HAYLEY DEXIS, it was determined that the best course of action would

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WITHIN TWO DAYS,
THE PUMP WAS BACK
IN FULL-WORKING
ORDER FOR THE
CUSTOMER.

”

KEY SOLUTIONS

HAYLEY DEXIS pump refurbishment services.

KEY RESULTS

£3800 cost-saving achieved.

£500k in lost revenue avoided.

Pump returned to full working order in just two days.





HAYLEY

DEXIS