



HAYLEY DEXIS Announces Five Camozzi Technical Centres

HAYLEY DEXIS, who has long been an established name in Fluid Power expertise and Training, now has five Camozzi Technical Centres in the UK – the first of their kind.

The Camozzi Technical Centres offer a dedicated range of Camozzi products, staffed by fully trained specialists. The centres provide customers with access to key components the same day from their local branch with full Camozzi support.

Camozzi Automation, a leading provider of pneumatics and automation products, has collaborated with HAYLEY DEXIS for over three decades, with the two companies sharing a relationship that extends beyond traditional supplier-distributor logistics. “We have an excellent relationship with Camozzi, as they are a people-first organisation with a strong UK presence and technical support structure, which is aligned with HAYLEY DEXIS.” **Owen Sibley, Sales Manager, HAYLEY DEXIS Fluid Power**

The value of the partnership is echoed by Camozzi, “The transformation of five HAYLEY DEXIS branches into Camozzi Technical Centres marks a major step in strengthening our strategic partnership. This initiative ensures we are closer to our customers with enhanced support, deeper product knowledge, and faster availability.” **Les Brogden, Sales Director, Camozzi Automation Ltd**

A Focus on People, Knowledge, and Access

Five branches – Manchester, Worcester, Newport (South Wales), Bury St Edmunds, and Seaham – have been designated as official Technical Centres. These sites were strategically selected based on regional coverage and the strength of the local teams.

“Each location was chosen not only for where it sits geographically, but because of the people behind the counter,” Owen explains.

“The teams have undergone technical training at Camozzi’s UK headquarters, including product-level identification and more advanced sessions on automation and innovation. Training was delivered directly by Camozzi product specialists, including experts from Europe.”

Commitment to a More Skilled, Supported Industry

For HAYLEY DEXIS, the new Technical Centre status is not just a plaque – it’s part of a wider mission to invest in people and technical capability across the business.

“It’s a big step for our teams,” Owen continues. “There’s a real sense of pride in being recognised by a manufacturer like Camozzi. The training, tools, and support are all aimed at giving our teams more confidence and our customers better outcomes.”

Daily supply runs between Camozzi’s UK facility and HAYLEY DEXIS’s branches ensure speed of service, while in-branch technical support means engineers and buyers can rely on local advice. “Fluid power problems don’t wait two or three days for a delivery,” Owen notes. “And they definitely don’t get solved by clicking a button online. Our customers now have somewhere they can walk into, speak to someone who’s trained and trusted, and walk out with a solution.”

A New Standard for Fluid Power

With the launch of the Camozzi Technical Centres, HAYLEY DEXIS is setting a new standard in the industry – one that combines technical depth, regional presence, and a focus on people. “Plenty of companies can sell pneumatic parts,” Owen concludes. “Very few can explain them, support them, and supply them all in the same day, face-to-face. That’s what makes us different – and why this partnership matters.”

For more information, contact your local HAYLEY DEXIS branch.

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