

CASE **STUDY**

HAYLEY DEXIS

**AND HENKEL HELP
BOGIE SERVICE
CENTRE TO ACHIEVE
£20K ANNUAL COST-
SAVING AND REDUCE
WASTAGE**

CS251
TRACKUP ID: 15832

 **HAYLEY**
DEXIS

HAYLEY DEXIS
GENERAL MAINTENANCE //
RAIL

Focus on **value**

TRACK
UP

KEY VALUE AREAS



SPEND



OTHER

THE SITUATION

A bogie service centre was using LOCTITE® SF 7063 for cleaning bogie wheel sets prior to assembly.

The customer was buying 15,000 cans of product per year at a cost of around £20,000. Due to the rate of consumption, the annual disposal costs for the 15,000 empty aerosols were running at around £6,000.

The customer challenged HAYLEY DEXIS and Henkel to come up with a solution to this problem.

THE SOLUTION

Thanks to their long-established and close working relationship, the customer's Key Account Manager from HAYLEY DEXIS | Rail and technical specialist from Henkel, quickly got to work on scoping a suitable solution to help cut both the depot's costs and waste.

The solution came in the shape of the LOCTITE® refillable spray system which consists of several reusable aerosol canisters and, crucially, a dispensing station that also includes an air-powered pressuriser. Once the empty aerosol has been filled with LOCTITE® 7063, a lid is added and the canister is placed onto

the pressuriser, which uses harmless propellant gas to enable the application of the product with the aerosol's spray system.

HAYLEY DEXIS now supply the LOCTITE® SF 7063 to this customer in 200 litre drums, when their stock of product needs replenishing.

“
**A £20K YEARLY
 COST-SAVING
 HAS BEEN
 ACHIEVED.**
 ”

THE RESULT

By switching to the refillable spray system, the customer is saving around £20,000 per year, when compared to purchasing the 400ml aerosols at the rate of consumption this site was seeing. In addition, waste disposal costs have been reduced by £6,000.

The reusable aerosols can be refilled up to 600 times, cutting waste and reducing the site's associated carbon footprint.

The station is located near to the point of use in the depot, making it convenient for engineers to use and improving access to a critical consumable product within the site's operations.

KEY BRANDS

LOCTITE

KEY SOLUTIONS

LOCTITE® Refillable Spray System
 LOCTITE® SF 7063 200L Drums

KEY RESULTS

£20k annual cost-saving secured.

£6k in annual waste disposal fees saved.

Carbon footprint of operation reduced.

CONTACT US!

Speak to your local HAYLEY DEXIS branch today!

You can find their details by using our online Branch Finder tool:

www.hayley-group.co.uk/branch-finder.





HAYLEY

DEXIS